



**All-in-One
SAP Mid-Market Solutions**

SAP FAST-START FOR GROCERY

**A FULLY INTEGRATED FRONT AND BACK
OFFICE WHOLESALE & DISTRIBUTION
SOLUTION**

BENEFITS

As a result of its highly focused functionality, SAP Fast-Start for Grocery enables you to:

- ❖ standardise on industry best practices throughout your entire organisation
- ❖ reduce costs, by improving sales, procurement and warehousing processes
- ❖ reduce wastage through better control of ingredient and finished goods shelf life and more integrated Quality Inspection throughout the logistics process
- ❖ gain unique insights into the profitability of product lines and customers
- ❖ improve delivery times through better warehouse management
- ❖ reduce stock-outs and improve inventory management
- ❖ improve traceability and quality control, decreasing the risk of defective products being supplied to your customers
- ❖ save time and effort in the event of product recalls and customer returns

SAP Fast-Start for Grocery, one of a unique set of SAP All-in-One solutions from Chelford, delivers a fully integrated, front and back office SAP system, straight out-of-the-box. Based on Chelford's extensive industry experience it incorporates preconfigured functionality which meets the specific needs of Grocery product manufacturers and distributors and ensures a rapid time to benefit.

Right across the Food sector companies have a unique set of business imperatives to manage – a small but very powerful customer base, tight delivery targets, aggressive pricing and discounting. But, even within the process manufacturing industry, there are significant differences. For companies working with grocery products capabilities such as product traceability and recall, shelf life with batch and FIFO control and management of ambient, chilled and frozen products can be particularly important.

So, when it comes to choosing a business solution, it follows that a one-size-fits-all manufacturing or distribution system just won't do. Such systems simply will not deliver the specific functionality and, more importantly, the detailed insight into their business that grocery product manufacturers and distributors.

DESIGNED FOR YOUR BUSINESS

SAP Fast-Start for Grocery, on the other hand, has been specifically designed to meet your needs. Based on their extensive knowledge of the sector and how it works, Chelford have taken the relevant functionality and best practices from SAP's unrivalled business solutions and configured them to address your precise requirements.

A BROAD RANGE OF CORE MODULES

Like other solutions in the range, SAP Fast-Start for Grocery is built on a broad range of core modules from SAP's market leading business suite. These include Enterprise Management, Financial and Management Accounting, Customer Relationship Management, Sales Cycle Management, Supply Chain Management Production Planning and Execution, Quality Management and Stock & Warehouse Control.

Together these modules form the backbone of a companywide, integrated system that will start achieving a return on your initial investment quickly.

This backbone can then be supplemented by a range of fixed scope value packs, for Human Resources, Payroll, Remote Data Capture or a Management Cockpit, for example, to ensure the final implementation is personalised to your individual environment.



SUPPLEMENTED BY SPECIFIC CAPABILITIES

SAP Fast-Start for Grocery is specifically configured to provide the capabilities manufacturers of Food products require.

Traceability

Manage and track your products through the supply chain. With the ability to create lot and batch records, a full audit trail and expiry date control, SAP Fast-Start for Grocery gives you complete visibility of every transaction related to a product, both internally and externally.

Product recall

Product recalls can be particularly onerous. SAP Fast-Start for Grocery simplifies the process by enabling you to identify products and batches which meet certain criteria, automatically generating call-off lists and letters to customers and providing the ability to 'quarantine' products or batches, by assigning them a particular status.

Storage and product handling

The storage and management of products is key. The handling of short shelf-life products, liquids, powders and commodity ingredients, controlled or temperature sensitive products will all be different. SAP Fast-Start for Grocery ensures that all can be accommodated by providing the ability to assign different handling, units of measure and storage criteria to products. This, in turn, leads to separate picking and packing lists, full warehouse location control, for multiple areas, and ensures the right documentation is generated for each type of product.

Quality control

With SAP Fast-Start for Grocery, standards, rules and tests can be linked to processes - for example goods receiving. Consequently sampling requirements and tolerance levels, both qualitative and quantitative, are automatically advised to personnel at the relevant process points and the status of products is always known, ensuring the highest standards of quality control.

Financial / Management Reporting

Reporting on and analyzing data and information is critical. SAP Fast-Start for Grocery provides comprehensive tools for profitability and sales reporting, standard trade reporting for VAT, Intrastat and EC Sales List, operational reports for financial statements and cash flow. Tools for user defined queries, on-line analysis and export to Excel allow provides a flexible and easy to use reporting capability.



STRAIGHT OUT-OF-THE-BOX

Chelford's attention to detail has not only been put into the functionality of SAP Fast-Start for Grocery. It has also been used to develop automated implementation procedures and a standard Train & Go implementation methodology. Consequently SAP Fast-Start for Grocery can be implemented out-of-the-box. As a result deployment times are reduced substantially, as are the associated risks, ensuring you gain the fastest possible time to benefit. Configure and price your new software solution online in minutes at www.chelfordsolutions/configurator



FOR COMPANIES LIKE YOURS, IF YOUR COMPANY:

- ❖ is generally dealing with the major multiples and often with a very high proportion of sales to one or two major customers
- ❖ deal with goods from suppliers that are variable in nature and require close goods receipt inspection uses a process model for recipe-based manufacturing
- ❖ has its own label products, as well as branded goods
- ❖ manufactures products in batches, in flow-line or continuous production at the end of which packing them into crates, cartons or containers according to customer specification
- ❖ require the ability to handle liquids, powders and solids in inventory and production
- ❖ are subject to very high standards for hygiene, end to end product traceability, quality and consistency.
- ❖ deals with very short delivery times and for whom customer service is vital
- ❖ needs accurate margin visibility because pricing and discounting is critical
- ❖ require integration with factory equipment (e.g. weigh scales), industrial PCs, and hand held data terminals
- ❖ needs flexible profitability reporting and sales analyses to highlight profitable lines and margins easily

then SAP Fast-Start for Grocery has been designed specifically for you.

For further information call Chelford SAP Solutions

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